

The JuNcTion



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The JuNcTion is the periodic newsletter of JNT Consulting published electronically.

Special points of interest:

- Arizona Relocation Alliance Assembly
September 10, 2003

Upcoming Events

ERC's Workforce Symposium, ¹
October 2003

"Trends In Relocation" Conference in Scottsdale, AZ attended by JNT Consulting.

The Third Quarter Conference for 2003 among Membership of Arizona Relocation Alliance was held recently in the campus of Prudential Relocation in Scottsdale, AZ.

The President of Prudential Relocation, Ms. Margery Marshall was the featured guest speaker and spoke about "Trends in Relocation".

- Whole relocation industry in a period of significant change
- Partnerships are increasingly important
- Significant changes in relocation from domestic and international to Global in nature

- Low cost is critical, margins are under pressure, fewer referral fees, online bidding a new facet of business



Arizona Relocation Alliance

- Need more individual solutions, very different requirements between baby boomers GenX and GenY
 - Since Sept 11th - companies rethinking relocation, many more short term assignments rather than long term relocations
- Prior to the finale of

the Third Quarter Conference, The President of Arizona Relocation Alliance, Ms. Pat Moniak, introduced to the Membership that Mr. Juntee Terrenal, M.A., the Managing Director / Principal of JNT Consulting will be the ARA's featured guest speaker during Spring 2004.

The exact date and location of the upcoming conference will be announced later.

Arizona Relocation Alliance holds a membership conference in a Quarterly basis. For more information about ARA, please visit: <http://www.azrelocationalliance.com>

ERC 2003 Worldwide Conference in Atlanta, Georgia

The upcoming Workforce Symposium for the 2003 Employee Relocation Council's Worldwide Conference will be on October 29 - 31, 2003.

JNT Consulting will be pleased to meet its industry partners and colleagues at the Conference. An update about the conference will be seen in the next issue of **The JuNcTion**.